# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 2, 2024

# GRAPHIC PACKAGING HOLDING COMPANY

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-33988 (Commission File Number) 26-0405422 (IRS Employer Identification No.)

1500 Riveredge Parkway Atlanta, Georgia 30328 (Address of principal executive offices)

(770) 240-7200 (Registrant's telephone number, including area code)

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	ck the appropriate box below if the Form 8-K filing is inter- owing provisions:	nded to simultaneously satisfy the filing	g obligation of the registrant under any of the
	Written communications pursuant to Rule 425 under the	Securities Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 14a-12 under the Ex	schange Act (17 CFR 240.14a-12)	
	Pre-commencement communications pursuant to Rule 1	4d-2(b) under the Exchange Act (17 C	FR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 1	3e-4(c) under the Exchange Act (17 CI	FR 240.13e-4(c))
Secu	urities registered pursuant to Section 12(b) of the Act:		
	Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered
	Common Stock, \$0.01 par value per share	GPK	New York Stock Exchange
Secu	urities registered pursuant to Section 12(g) of the Act: Non	e	
	Indicate by check mark whether the registrant is an eme chapter) or Rule 12b-2 of the Securities Exchange Act of		ule 405 of the Securities Act of 1933 (§230.405 of this
	If an emerging growth company, indicate by check marinew or revised financial accounting standards provided	2	1 1,50

#### Item 8.01. Other Events.

On December 2, 2024, representatives of Graphic Packaging Holding Company (the "Company") will meet with investors and expect to refer to the information in the Investor Engagement Presentation dated December 2024 attached to this Current Report on Form 8-K as Exhibit 99.1

#### Item 9.01. Financial Statements and Exhibits.

Exhibits

Exhibit Number	Description
99.1	Investor Presentation dated December 2024
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: December 2, 2024

By /s/ Lauren S. Tashma Lauren S. Tashma Executive Vice President, General Counsel and Secretary



## **Forward-Looking Statements**

#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

• Any statements of the Company's expectations in these slides, including, but not limited to, statements regarding expected increases in Adjusted EBITDA and Cash Flow from 2024 to 2030, the Company's ability to meet its Vision 2030 goals as well as Vision 2030 Base Financial Model information constitute "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Such statements are based on currently available operating, financial and competitive information and are subject to various risks and uncertainties that could cause actual results to differ materially from the Company's historical experience and its present expectations. These risks and uncertainties include, but are not limited to, inflation of and volatility in raw material and energy costs, changes in consumer buying habits and product preferences, competition with other paperboard manufacturers and product substitution, the Company's ability to implement its business strategies, induding strategic acquisitions, productivity initiatives, cost reduction plans and integration activities, as well as the Company's debt level, currency movements and other risks of conducting business internationally, the impact of regulatory and litigation matters, including the continued availability of the Company's U.S. federal income tax attributes to offset U.S. federal income taxes and the timing related to the Company's future U.S. federal income tax payments. Undue reliance should not be placed on such forward-looking statements, as such statements speak only as of the date on which they are made and the Company undertakes no obligation to update such statements, except as may be required by law. Additional information regarding these and other risks is contained in the Company's periodic filings with the Securities and Exchange Commission.

#### **NON-GAAP FINANCIAL MEASURES & RECONCILIATIONS**

This presentation includes certain historic financial measures that exclude or adjust for charges or income associated with business combinations, facility shutdowns, extended mill outages, sales of assets and other special charges or income ("Non-GAAP Financial Measures"). The Company's management believes that the presentation of these Non-GAAP Financial Measures provides useful information to investors because these measures are regularly used by management in assessing the Company's performance. These Non-GAAP Financial Measures are not calculated in accordance with generally accepted accounting principles in the United States ("GAAP") and should be considered in addition to results prepared in accordance with GAAP, but should not be considered substitutes for or superior to GAAP results. In addition, these Non-GAAP Financial Measures may not be comparable to similarly-titled measures utilized by other companies, since such other companies may not calculate such measures in the same manner as we do. A reconciliation of these Non-GAAP Financial Measures to the most relevant GAAP measure can be found in the Company's earnings press releases. Note that a reconciliation of Non-GAAP Financial Measures provided as future performance guidance to the most relevant GAAP measure is not provided, as the Company is unable to reasonably estimate the timing or financial impact of items such as charges associated with business combinations and other special charges. The inability to estimate these future items makes a detailed reconciliation of these forward-looking non-GAAP financial measures impracticable.



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# **Graphic Packaging at a Glance**

Global Leader in Sustainable Consumer Packaging



\$8.8B 2023 Net Sales<sup>1</sup>



\$1.75B 2023 Adj EBITDA<sup>1,2</sup>



Atlanta, GA Headquarters



~23,500 **Employees** 



Countries



~95% Revenues from recyclable products<sup>3</sup>

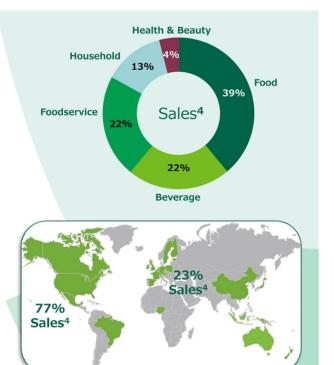


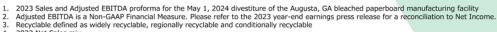
3

3,000+ Customers



~3,000 **Patents** 





4. 2023 Net Sales mix



# Graphic Packaging's products are in the hands of tens of millions of consumers multiple times a day



# **High Engagement with Customers Across Five Innovation Platforms**

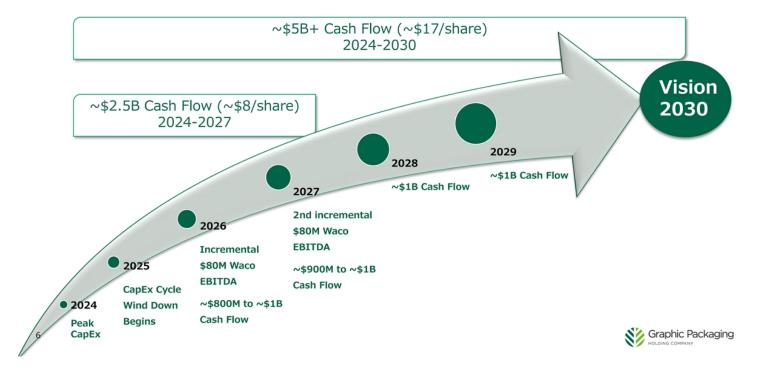
Addressable Market Opportunity \$15 Billion





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# Significant Cash Flow to Deploy for Value Creation



# Vision 2030 Base Financial Model and Capital Allocation Priorities

#### **Base Model:**

Annual Sales Growth

Low-Single Digits Base<sup>1</sup>: \$8.8B Annual Adj EBITDA Growth

Mid-Single Digits
Base<sup>1</sup>: \$1.7B

Annual Adj EPS Growth

High-Single Digits

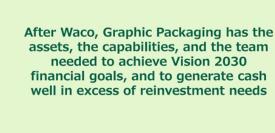
Base<sup>1</sup>: \$2.52

Normalized Capex (% of sales)

~5% After 2025

#### **Capital Priorities:**

- Reinvest to Expand Capabilities
- Grow the Dividend
- Repurchase Shares
- Achieve Investment Grade Ratings
- Pursue Tuck-under M&A





 Base represents expected 2024 results at the mid-point of guidance proforma for the divestiture of the Augusta, GA bleached paperboard manufacturing facility (~\$30M EBITDA) mostly offset by the ~\$25M EBITDA related to one-time weather and power disruptions in Q3'24.

# Global Leader in Sustainable Consumer Packaging



#### **Innovation**

Build the leading sustainability-focused consumer packaging innovation platform

- 2% annual sales growth from innovation
- Every new product innovation more circular, more functional and more convenient than existing alternatives
- Create multi-generational portfolio of solutions leverageable across products and geographies



#### Culture

Enable a safe, inclusive, customer-focused culture

- Zero life injuries
- 75<sup>th</sup> percentile in employee engagement
- Women in leadership positions to 35%; US ethnic diversity to 40%
- Enhance the communities in which we operate



#### Steadily and measurably improve the environmental footprint of consumer packaging

- Achieve approved 2032 SBT for Scope 1, 2, and 3 GHG reductions
- 90% renewable fuel use in wood fiber paperboard manufacturing facilities
- 50% purchased renewable electricity
- 100% purchased forest products sustainably sourced



# Consistently execute for customers, shareholders and all stakeholders

- Leverage unmatched global capabilities for customers and consumers
- Deliver consistent and strong financial results across all economic conditions
- Invest in team & innovation capabilities to be the global leader in sustainable consumer packaging

With an exceptional team, unmatched capabilities, and a clear and compelling vision, Graphic Packaging is positioned to deliver





# **Environmental** and **Social**



## Better, Every Day - Our Sustainability Promise

At Graphic Packaging, we package life's everyday moments for a renewable future. And we want every one of those moments to be better for people and our planet.

We do this by driving improvements across three strategic focus areas:

- · Creating Better Packaging,
- · Doing Better for People, and
- · Shaping a Better Future for our planet.

So that step by step, we can make life's everyday moments

Better, Every Day.



Built on our values and responsible business practices



# Better, Every Day is built on our values & responsible business practices

BETTER, EVERY DAY PILLAR	ACTION AREA	BETTER BY 2030 GOALS	UN SDG CONNECTION	
Better Packaging	Driving Circularity	Every new product innovation more circular, more functional, and more convenient than existing alternatives		
Better for People	Engaging People	75 <sup>th</sup> percentile employee engagement <sup>1</sup> 35% women in leadership positions <sup>2</sup> 40% ethnic diversity in US workforce Enhance the communities in which we operate	2	
	Safety Focus	Zero LIFE injuries <sup>3</sup>	16 5	
Better Future	Climate Action	50.4% reduction in Scope 1 & 2 GHG emissions by 2032 30% reduction in targeted Scope 3 GHG emissions <sup>4</sup> by 2032 90% renewable fuel use in wood fiber paperboard facilities 50% purchased renewable electricity	0 =====   1 ===   6 =====   1 ===   1 ===   1 ==	
	Sustaining Forests	100% purchased forest products sustainably sourced		

Measured using Gallup Q12®.
 Befined as an injury that results in a fatality or is life-threatening or life-altering.
 Defined as Vice President level and above as well 4. Includes Scope 3 Category 1, 3, 4, 5, 10, and 12 emissions.
 as critical roles.





#### Better by 2030 Driving Circularity Goal

Every new product innovation more circular, more functional, and more convenient than existing alternatives

#### 2023 Highlights

### ~450M

plastic packages substituted with paperboard in Europe

## ~665M

foam cups were replaced with paperboard cups in US and Canada

#### 100+

new packaging patents filed

#### **Best**

Time Magazine 2023 best innovation award

# \$220M

new product innovation sales growth

## 95%

revenue from recyclable<sup>1</sup> packaging

# ~20%

reduction in LDPE use over last 5 years

#### 98%

paperboard waste recycled



1. Defined as widely recyclable, locally recyclable, or conditionally recyclable.



#### 2030 Better for People Goals

**75th** 

percentile in employee engagement<sup>1</sup> 35% women in leadership

positions2

40% ethnic

diversity in US workforce

color in US

workforce

**Enhance** 

the communities in which we operate

Zero

LIFE injuries<sup>3</sup>

#### 2023 Status

24th

percentile employee engagement<sup>1</sup> 26%

women in leadership positions2

\$2.6M 34% people of

community investment

LIFE injuries<sup>3</sup>

- Measured using Gallup Q12®.
   Defined as Vice President level and above, as well as critical roles.
   Defined as an injury that results in a fatality or is life-threatening or life-altering.





environmental footprint and protecting valuable forest ecosystems.

#### 2030 Better Future Goals

50.4%

reduction in Scope 1 & 2 GHG emissions by 2032 30%

reduction in Scope 3 GHG emissions1 by 2032

90%

renewable fuel use in wood paperboard facilities

**50%** 

purchased renewable electricity

100%

purchased forest products sustainably sourced

#### 2023 Status



New science-based GHG reduction targets were validated by the Science **Based Targets Initiative** 

74% renewable fuel use in wood paperboard

facilities

2% purchased renewable electricity

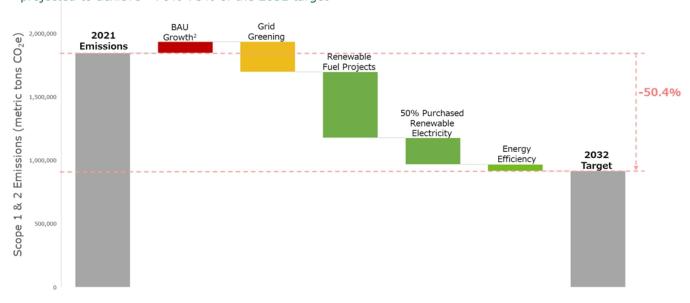
89% forest products sustainably sourced

1. Includes Scope 3 Category 1, 3, 4, 5, 10, and 12 emissions.



# Scope 1 & 2 Decarbonization Pathway<sup>1</sup>

Proposed renewable fuel projects at paperboard facilities combined with modeled grid greening are projected to achieve ~70%-75% of the 2032 target

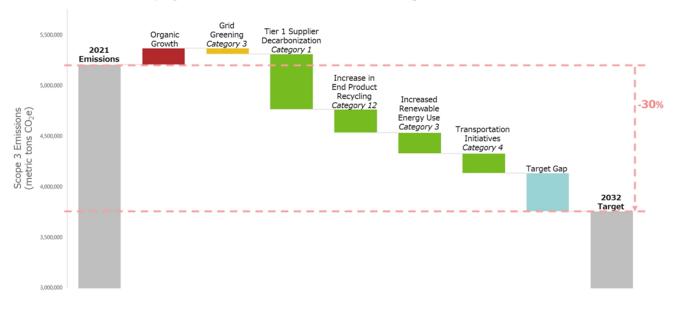


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Excluding the Augusta manufacturing facility.
 BAU growth assumes optimization of recycled paperboard operations to transition to new, more efficient facilities and retire older facilities.
 Overall paperboard growth is flat.



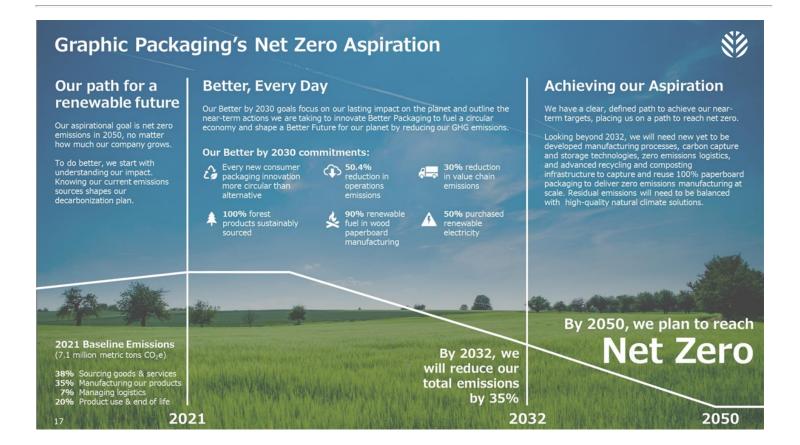
# **Scope 3 Decarbonization Pathway<sup>1</sup>** Identified action areas projected to achieve ~75% of our 2032 target



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1. Excluding the Augusta manufacturing facility.





# **Becoming Better, Every Day**









2023 Low Risk Rating (17.8)



85<sup>th</sup> Percentile ranking in current assessment



Recognized for the second consecutive year



Recognized for the second consecutive year







# **Governance**



# The Board of Directors and senior leadership have direct oversight of sustainability initiatives and practices





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## **Independent and Diverse Board of Directors**

Our Board maintains effective oversight of company strategy through a regular refreshment process that is focused on recruiting the right skills and viewpoints, informed by diversity of race, ethnicity and gender



Philip R. Martens
Independent Chairman
Former President and CEO



Aziz Aghili

Former EVP and President Heavy Materials Group, Dana



Mary K. Rhinehart
Former President ar

Former President and CEO Johns Manville



Larry M. Venturelli

Former EVP and CFO Whirlpool



Lynn A. Wentworth

Former SVP, CFO and Treasurer BlueLinx Holdings



#### Michael P. Doss

President and CEO Graphic Packaging



#### Laurie Brlas

Former EVP and CFO
Newmont Mining



#### Robert A. Hagemann

Former SVP and CFO Quest Diagnostics



#### Dean A. Scarborough

Former CEO Avery Dennison



#### **Andy Callahan**

Former President, CEO & Executive Director Hostess Brands

#### Balanced Tenure<sup>1</sup>



#### Gender/Ethnic<sup>2</sup> Diversity





1. From the Proxy Statement for the 2024 Annual Meeting of Stockholders; addition of Andy Callahan's appointment to the Board on July 19, 2024 2. 10% ethnic diversity



# **Experienced Leadership Team**



Michael P. Doss President and Chief Executive Officer



Stephen R. Scherger Executive Vice President and Chief Financial Officer



Maggie K. Bidlingmaier Executive Vice President and President, Americas



Lauren S. Tashma Executive Vice President, General Counsel and Secretary



Vish M. Narendra Senior Vice President and Chief Information Officer, Global Services



Ricardo De Genova Senior Vice President and Chief Innovation Officer



Brian C. Davison Senior Vice President, Strategy and Development



Michael J. Farrell Executive Vice President, Paperboard Manufacturing



Kaeko Gondo President, Pacific Rim



Joseph P. Yost executive Vice President a President International



Elizabeth L. Spence Executive Vice President, Human Resources



Richard L. McLeod Senior Vice President, Supply Chain



## **CEO Compensation Aligned with Strategic Objectives**

Goals in short- and long-term incentives tie to key financial metrics used to evaluate our performance, ensuring strong pay for performance alignment and outcomes consistent with stockholder experience

Compensation Element	CEO Target Mix <sup>1</sup>	Description	
Base Salary	11%	Fixed cash amount based on role and level of responsibility	
Other	5%	Retirement benefits as well as health and welfare benefit plans	
Short-Term Incentive	23%	Cash incentive rewards achievement of annual financial goals    Adjusted EBITDA (50%)    Cash Flow before Debt Reduction (50%)	
Long-Term Incentive <sup>2</sup>		Promotes retention and rewards performance over a three-year period, thereby aligning the interests of executives with stockholders	
		Service RSUs (33%) – three-year cliff vesting	
	61%	Performance RSUs³ (66%)	
		<ul> <li>3-Year Aggregate Adjusted EBITDA (60%)</li> </ul>	
		<ul> <li>3-Year Average Return on Invested Capital (40%)</li> </ul>	
		<ul> <li>Subject to a +/- 20% modifier based on Relative Total Stockholder Return</li> </ul>	



23

CEO compensation paid in/for 2023
 2023 Performance-Based RSU grants included the following performance measures: Adjusted EBITDA (weighted 40%), Return on Invested Capital (weighted 40%) and Organic Revenue Growth (weighted 20%); all subject to a +/- 20% Relative Total Stockholder Return modifier
 Represents 2020 Performance RSUs paid in 2023



