## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 25, 2016

# **GRAPHIC PACKAGING HOLDING COMPANY**

(Exact name of registrant as specified in its charter)

Delaware

001-33988 (Commission File Number) 26-0405422 (I.R.S. Employer Identification No.)

(State or other jurisdiction of incorporation)

1500 Riveredge Parkway, Suite 100 Atlanta, Georgia 30328 (Address of principal executive offices) (Zip Code) (770) 240-7200 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On October 25, 2016, Graphic Packaging Holding Company (the "Company") issued a press release reporting itsthird quarter 2016 results. A copy of the press release is furnished herewith as Exhibit 99.1 and is incorporated herein by reference.

As provided in General Instruction B.2 of Form 8-K, the information in this Item 2.02 and the exhibit contained in this Form 8-K are being furnished and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS

Exhibits

Exhibit Number Description

99.1 Press release dated October 25, 2016 reporting third quarter 2016 results

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

<u>GRAPHIC PACKAGING HOLDING COMPANY</u> (Registrant)

Date: October 25, 2016

By: /s/ Lauren S. Tashma Lauren S. Tashma Senior Vice President, General Counsel and Secretary

Investor Contact: Alex Ovshey Graphic Packaging Holding Company 404-710-8431

# Graphic Packaging Holding Company Reports Third Quarter 2016 Results and Declares Dividend Increase

### Highlights

- Q3 Earnings per Diluted Share were \$0.18, unchanged versus the prior year period.
- Q3 Adjusted Earnings per Diluted Share were \$0.20, unchanged versus the prior year period.
- Q3 Net Income decreased to \$57.8 million versus \$60.2 million in the prior year period.
- Q3 Adjusted EBITDA increased to \$200.1 million versus \$197.1 million in the prior year period.
- Share repurchases were \$25.6 million in Q3 and \$107.6 million year-to-date through September 30th.
- The Company's Board of Directors has declared a 50% quarterly dividend increase to \$0.075 per share from \$0.05 per share.

ATLANTA, GA, October 25, 2016. Graphic Packaging Holding Company (NYSE: GPK), (the "Company"), a leading provider of packaging solutions to food, beverage and consumer product companies, today reported Net Income for third quarter 2016 of \$57.8 million, or \$0.18 per share, based upon 320.4 million weighted average diluted shares. This compares to third quarter 2015 Net Income of \$60.2 million, or \$0.18 per share, based on 330.4 million weighted average diluted shares.

Third quarter 2016 Net Income was negatively impacted by \$6.2 million (net of a \$2.7 million tax benefit) of business combinations and other special charges. When adjusting for these charges, Adjusted Net Income for the third quarter of 2016 was \$64.0 million, or \$0.20 per diluted share. This compares to third quarter 2015 Adjusted Net Income of \$66.0 million or \$0.20 per diluted share.

"Our third quarter Adjusted EBITDA was only modestly above the prior year period as packaged food volume softened during the quarter and we incurred operating costs associated with transferring volume to lower cost converting facilities and on-boarding new business" said President and CEO Michael Doss. "Net sales were up 3.1% driven by acquisitions,

while volume in our core business was down 1.4% driven by packaged food softness. Adjusted EBITDA was \$200.1 million, up 1.5% compared to the prior year period of \$197.1 million."

"Free cash flow generation in the business remains strong. Our focus on growing free cash flow and returning more of it to shareholders over time has not changed. We are pleased to announce that our Board of Directors has declared a 50% increase in our quarterly dividend to \$0.075 per share. This material increase in the quarterly dividend demonstrates the confidence we have in our free cash flow profile. We remain committed to a balanced capital allocation strategy, which includes reinvesting in our business to drive strong cash returns on cash invested, strategic acquisitions at compelling postsynergy multiples, and returning cash to shareholders through dividends and share repurchases."

The first increased cash dividend of \$0.075 per share is payable January 5, 2017 to stockholders of record on December 15, 2016.

#### **Operating Results**

#### Net Sales

Net Sales increased 3.1% to \$1,103.7 million in the third quarter of 2016, compared to \$1,070.0 million in the prior year period. The \$33.7 million increase was driven by \$51.3 million of improved volume/mix related to acquisitions. The net sales increase was partially offset by \$11.5 million of unfavorable foreign exchange rates and \$6.1 million of lower pricing.

Attached is supplemental data showing Net Tons Sold for the first, second and third quarters of 2016 and each quarter of 2015.

### EBITDA

EBITDA for third quarter of 2016 was \$191.2 million, or \$2.1 million higher than the third quarter of 2015. After adjusting both periods for business combinations and other special charges, Adjusted EBITDA increased 1.5% to \$200.1 million in the third quarter of 2016 from \$197.1 million in the third quarter of 2015. When comparing against the prior year quarter, Adjusted EBITDA in the third quarter of 2016 was positively impacted by \$14.4 million of improved net operating performance and \$2.7 million of favorable volume/mix. These benefits were partially offset by \$6.1 million of lower pricing, \$5.1 million of other inflation (primarily labor and benefits), \$2.0 million of commodity inflation, and \$0.9 million of unfavorable foreign exchange rates.

## **Other Results**

Total Debt (Long-Term, Short-Term and Current Portion) decreased \$15.2 million during the third quarter of 2016 to \$2,271.8 million. Total Net Debt decreased \$22.2 million during the third quarter of 2016 to \$2,226.1 million. At quarter end, the Company's Net Leverage Ratio was 2.89 times Adjusted EBITDA compared to 2.93 times at the end of the second quarter of 2016.

At September 30, 2016, the Company had available global liquidity of \$1,155.7 million, including the undrawn availability under its global revolving credit facilities.

Net Interest Expense was \$20.0 million in the third quarter of 2016, up when compared to the \$16.5 million reported in the third quarter of 2015, largely reflecting higher debt balances.

Capital expenditures for the third quarter of 2016 were \$72.4 million compared to \$54.7 million in the third quarter of 2015. The increase is primarily the result of investments made in the Company's paperboard mills, including the successful installation of a new curtain coater on the number one paper machine in Macon, GA.

Third quarter 2016 Income Tax Expense was \$28.0 million compared to \$33.6 million in the third quarter of 2015.

Please note that a tabular reconciliation of EBITDA, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted Net Income, Total Net Debt and Net Leverage Ratio is attached to this release.

#### **Earnings** Call

The Company will host a conference call at 10:00 am eastern time today (October 25, 2016) to discuss the results of third quarter 2016. To access the conference call, please go to the Investor Relations section of the Graphic Packaging website: <u>http://www.graphicpkg.com</u> and click the audio webcast link. For those calling from within North America, dial 800-392-9489 at least 10 minutes prior to the start of the conference call (Conference ID # 61299822). Replays of the call will be available for one week following the completion of the call and can be accessed by dialing 855-859-2056.

#### **Forward Looking Statements**

Any statements of the Company's expectations in this press release constitute "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Such statements, are based on currently available information and are subject to various risks and uncertainties that could cause actual results to differ materially from the Company's present expectations. These risks and uncertainties include, but are not limited to, inflation of and volatility in raw material and energy costs, continuing pressure for lower cost products, the Company's ability to implement its business strategies, including productivity initiatives and cost reduction plans, the Company's debt level, currency movements and other risks of conducting business internationally, the impact of regulatory and litigation matters, including the continued availability of the Company's net operating loss offset to taxable income. Undue reliance should not be placed on such forward-looking statements, as such statements speak only as of the date on which they are made and the Company undertakes no obligation to update such statements, except as required by law. Additional information regarding these and other risks is contained in the Company's periodic filings with the SEC.

## About Graphic Packaging Holding Company

Graphic Packaging Holding Company (NYSE: GPK), headquartered in Atlanta, Georgia, is committed to providing consumer packaging that makes a world of difference. The Company is a leading provider of paper-based packaging solutions for a wide variety of products to food, beverage and other consumer product companies. The Company operates on a global basis, is one of the largest producers of folding cartons in the United States, and holds leading market positions in coated unbleached kraft paperboard and coated-recycled paperboard. The Company's customers include many of the world's most widely recognized companies and brands. Additional information about Graphic Packaging, its business and its products is available on the Company's web site at www.graphicpkg.com.

# GRAPHIC PACKAGING HOLDING COMPANY CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

|  | Three Months Ended<br>September 30, |    |            | Nine Months End<br>September 30, |   |            |
|--|-------------------------------------|----|------------|----------------------------------|---|------------|
| In millions, except per share amounts                                    | <br>2016                            |    | 2015       | 2016                             |   | 2015       |
| Net Sales  | \$<br>1,103.7                       | \$ | 1,070.0 \$ | 3,240.9                          |   | \$ 3,135.3 |
| Cost of Sales  | 912.4                               |    | 868.1      | 2,637.1                          |   | 2,545.8    |
| Selling, General and Administrative                                      | 78.9                                |    | 83.7       | 260.7                            |   | 257.8      |
| Other (Income) Expense, Net  | (0.1)                               |    | 0.2        | 2.0                              |   | (7.9)      |
| Business Combinations and Other Special Charges                          | 7.4                                 |    | 8.0        | 23.2                             |   | 14.1       |
| Income from Operations   | 105.1                               |    | 110.0      | 317.9                            |   | 325.5      |
| Interest Expense, Net  | (20.0)                              |    | (16.5)     | (55.1                            | ) | (51.2)     |
| Income before Income Taxes and Equity Income of Unconsolidated<br>Entity | 85.1                                |    | 93.5       | 262.8                            |   | 274.3      |
| Income Tax Expense   | (28.0)                              |    | (33.6)     | (71.3                            | ) | (102.3)    |
| Income before Equity Income of Unconsolidated Entity                     | 57.1                                |    | 59.9       | 191.5                            |   | 172.0      |
| Equity Income of Unconsolidated Entity                                   | 0.7                                 |    | 0.3        | 1.6                              |   | 0.9        |
| Net Income   | \$<br>57.8                          | \$ | 60.2 \$    | 193.1                            |   | 5 172.9    |
|  |                                     |    |            |                                  |   |            |
| Net Income Per Share — Basic and Diluted                                 | \$<br>0.18                          | \$ | 0.18 \$    | 0.60                             | 1 | 6 0.52     |
| Weighted Average Number of Shares Outstanding - Basic                    | 319.7                               |    | 329.7      | 322.1                            |   | 329.9      |
| Weighted Average Number of Shares Outstanding - Diluted                  | 320.4                               |    | 330.4      | 322.9                            |   | 330.7      |

# GRAPHIC PACKAGING HOLDING COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

| In millions, except share and per share amounts | September 30,<br>2016 | D  | ecember 31,<br>2015 |
|---|-----------------------|----|---------------------|
| ASSETS  |                       |    |                     |
| Current Assets:                                 |                       |    |                     |
| Cash and Cash Equivalents                       | \$ 45.7               | \$ | 54.9                |
| Receivables, Net                                | 500.9                 | )  | 423.9               |
| Inventories, Net                                | 591.9                 | )  | 557.1               |
| Other Current Assets                            | 40.0                  |    | 30.9                |
| Total Current Assets                            | 1,178.5               |    | 1,066.8             |
| Property, Plant and Equipment, Net              | 1,767.5               |    | 1,586.4             |
| Goodwill  | 1,265.0               | )  | 1,167.8             |
| Intangible Assets, Net                          | 462.4                 | ļ  | 386.7               |
| Other Assets                                    | 48.7                  |    | 48.4                |
| Total Assets                                    | \$ 4,722.1            | \$ | 4,256.1             |

# LIABILITIES

| \$<br>64.1 | \$  | 36.6  |
|------------|---|---|
| 426.8      |   | 457.9                                       |
| 241.1      |   | 237.7                                       |
| 732.0      |   | 732.2                                       |
| 2,190.9    |   | 1,838.9                                     |
| 370.5      |   | 266.7                                       |
| 320.7      |   | 316.6                                       |
| \$         | 426.8<br>241.1<br>732.0<br>2,190.9<br>370.5 | 426.8<br>241.1<br>732.0<br>2,190.9<br>370.5 |

# SHAREHOLDERS' EQUITY

| Preferred Stock, par value \$.01 per share; 100,000,000 shares authorized; no shares issued or outstanding   | _                | _       |
|--|------------------|---------|
| Common Stock, par value \$.01 per share; 1,000,000,000 shares authorized; 318,037,318 and 324,688,717 shares issued and outstanding at September 30, 2016 and December 31, 2015, |                  |         |
| respectively   | 3.2              | 3.2     |
| Capital in Excess of Par Value   | 1,731.0          | 1,771.0 |
| Accumulated Deficit  | (243.8)          | (326.8) |
| Accumulated Other Comprehensive Loss   | (382.4)          | (345.7) |
| Total Shareholders' Equity   | 1,108.0          | 1,101.7 |
| Total Liabilities and Shareholders' Equity   | \$<br>4,722.1 \$ | 4,256.1 |

# GRAPHIC PACKAGING HOLDING COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

|  | Nine Month<br>Septembe |         |  |
|--|------------------------|---------|--|
| In millions  | 2016                   | 2015    |  |
| CASH FLOWS FROM OPERATING ACTIVITIES:                      |                        |         |  |
| Net Income   | \$ 193.1 \$            | 5 172.9 |  |
| Non-cash Items Included in Net Income:                     |                        |         |  |
| Depreciation and Amortization                              | 224.1                  | 212.8   |  |
| Deferred Income Taxes                                      | 55.1                   | 90.1    |  |
| Amount of Postretirement Expense Less Than Funding         | (24.3)                 | (28.8   |  |
| Other, Net   | 32.6                   | 21.1    |  |
| Changes in Operating Assets and Liabilities                | (86.3)                 | (117.1  |  |
| Net Cash Provided by Operating Activities                  | 394.3                  | 351.0   |  |
| CASH FLOWS FROM INVESTING ACTIVITIES:                      |                        |         |  |
| Capital Spending   | (248.7)                | (173.0  |  |
| Packaging Machinery Spending                               | (9.7)                  | (8.7    |  |
| Acquisition of Businesses, Net of Cash Acquired            | (331.9)                | (113.6  |  |
| Other, Net   | (4.1)                  | 1.2     |  |
| Net Cash Used in Investing Activities                      | (594.4)                | (294.1  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES:                      |                        |         |  |
| Repurchase of Common Stock                                 | (106.4)                | (23.0   |  |
| Payments on Debt   | (18.8)                 | (18.7   |  |
| Proceeds from Issuance of Debt                             | 300.0                  | _       |  |
| Borrowings under Revolving Credit Facilities               | 1,013.3                | 748.9   |  |
| Payments on Revolving Credit Facilities                    | (933.3)                | (704.5  |  |
| Repurchase of Common Stock related to Share-Based Payments | (10.6)                 | (21.3   |  |
| Debt Issuance Costs  | (5.1)                  | _       |  |
| Dividends Paid   | (48.5)                 | (32.9   |  |
| Other, Net   | (0.5)                  | (1.1    |  |
| Net Cash Provided by (Used In) Financing Activities        | 190.1                  | (52.6   |  |
| Effect of Exchange Rate Changes on Cash                    | 0.8                    | (4.4    |  |
| Net Decrease in Cash and Cash Equivalents                  | (9.2)                  | (0.1    |  |
| Cash and Cash Equivalents at Beginning of Period           | 54.9                   | 81.6    |  |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD                 | \$ 45.7 \$             | 8 81.5  |  |

#### **Reconciliation of Non-GAAP Financial Measures**

The tables below set forth the calculation of the Company's earnings before interest expense, income tax expense, equity income of unconsolidated entities, depreciation and amortization, including pension amortization ("EBITDA"), Adjusted EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, Net Leverage Ratio and Total Net Debt. Adjusted EBITDA and Adjusted Net Income exclude charges associated with: the Company's business combinations, other special charges and the modification or extinguishment of debt. The Company's management believes that the presentation of EBITDA, Adjusted EBITDA, Adjusted Net Income and Net Leverage Ratio provides useful information to investors because these measures are regularly used by management in assessing the Company's performance. EBITDA, Adjusted EBITDA, Adjusted Net Income and Net Leverage Ratio are financial measures not calculated in accordance with generally accepted accounting principles in the United States ("GAAP"), and are not measures of net income, operating performance or liquidity presented in accordance with GAAP.

EBITDA, Adjusted EBITDA, Adjusted Net Income and Net Leverage Ratio should be considered in addition to results prepared in accordance with GAAP, but should not be considered substitutes for or superior to GAAP results. In addition, our EBITDA, Adjusted EBITDA, Adjusted Net Income and Net Leverage Ratio may not be comparable to Adjusted EBITDA or similarly titled measures utilized by other companies since such other companies may not calculate such measures in the same manner as we do.

|  | Three Mo    | onths E | nded  | Nine Mor    | nths Er | ded   |
|--|-------------|---------|-------|-------------|---------|-------|
|  | Septe       | nber 3  | 0,    | Septer      | nber 3( | ),    |
| In millions, except per share amounts                          | 2016        |         | 2015  | 2016        |         | 2015  |
| Net Income   | \$<br>57.8  | \$      | 60.2  | \$<br>193.1 | \$      | 172.9 |
| Add (Subtract):  |             |         |       |             |         |       |
| Income Tax Expense   | 28.0        |         | 33.6  | 71.3        |         | 102.3 |
| Equity Income of Unconsolidated Entity                         | (0.7)       |         | (0.3) | (1.6)       |         | (0.9) |
| Interest Expense, Net  | 20.0        |         | 16.5  | 55.1        |         | 51.2  |
| Depreciation and Amortization                                  | 86.1        |         | 79.1  | 244.3       |         | 229.8 |
| EBITDA   | 191.2       |         | 189.1 | 562.2       |         | 555.3 |
| Business Combinations and Other Special Charges (a)            | 8.9         |         | 6.3   | 26.5        |         | 13.5  |
| Loss on Sale of Assets   | —           |         | 1.7   | —           |         | 1.7   |
| Adjusted EBITDA  | \$<br>200.1 | \$      | 197.1 | \$<br>588.7 | \$      | 570.5 |
| Adjusted EBITDA Margin (Adjusted EBITDA/Net Sales)             | 18.1%       |         | 18.4% | 18.2%       |         | 18.2% |
| Net Income   | \$<br>57.8  | \$      | 60.2  | \$<br>193.1 | \$      | 172.9 |
| Business Combinations and Other Special Charges <sup>(a)</sup> | 8.9         |         | 6.3   | 26.5        |         | 13.5  |
| Loss on Sale of Assets   | _           |         | 1.7   | _           |         | 1.7   |
| Tax Impact of Business Combinations and Other Special Charges  | (2.7)       |         | (2.2) | (8.5)       |         | (4.1) |
| One-time Discrete Tax Item                                     | —           |         | _     | (22.4)      |         | _     |
| Adjusted Net Income  | \$<br>64.0  | \$      | 66.0  | \$<br>188.7 | \$      | 184.0 |
| Adjusted Earnings Per Share - Basic                            | \$<br>0.20  | \$      | 0.20  | \$<br>0.59  | \$      | 0.56  |
| Adjusted Earnings Per Share - Diluted                          | \$<br>0.20  | \$      | 0.20  | \$<br>0.58  | \$      | 0.56  |

(a) For the Three Months Ended September 30, 2016 and 2015, \$1.5 million and \$0.0 million, respectively, is recorded in costs of sales, for inventory valuation adjustments related to business combinations. For the Nine Months Ended September 30, 2016 and 2015, \$3.3 million and \$1.1 million, respectively, is recorded in costs of sales, for inventory valuation adjustments related to business combinations.

## GRAPHIC PACKAGING HOLDING COMPANY Reconciliation of Non-GAAP Financial Measures (Continued)

|   |    | Twelve Months Ended |    |               |    |              |  |  |  |
|---|----|---------------------|----|---------------|----|--------------|--|--|--|
|   |    | September 30,       | 5  | September 30, |    | December 31, |  |  |  |
| In millions                                     |    | 2016                |    | 2015          |    | 2015         |  |  |  |
| Net Income                                      | \$ | 250.3               | \$ | 214.4         | \$ | 230.1        |  |  |  |
| (Subtract) Add:                                 |    |                     |    |               |    |              |  |  |  |
| Income Tax Expense                              |    | 99.4                |    | 116.8         |    | 130.4        |  |  |  |
| Equity Income of Unconsolidated Entities        |    | (1.9)               |    | (1.3)         |    | (1.2)        |  |  |  |
| Interest Expense, Net                           |    | 71.7                |    | 69.9          |    | 67.8         |  |  |  |
| Depreciation and Amortization                   |    | 315.4               |    | 301.0         |    | 300.9        |  |  |  |
| EBITDA  |    | 734.9               |    | 700.8         |    | 728.0        |  |  |  |
| Business Combinations and Other Special Charges |    | 34.3                |    | 16.0          |    | 21.3         |  |  |  |
| Loss on Sale of Assets, Net                     |    | 0.2                 |    | 11.1          |    | 1.9          |  |  |  |
| Loss on Modification or Extinguishment of Debt  |    | —                   |    | 14.4          |    | _            |  |  |  |
| Adjusted EBITDA                                 | \$ | 769.4               | \$ | 742.3         | \$ | 751.2        |  |  |  |

|   | September 30, September 30, |    |         | December 31, |         |  |      |
|---|-----------------------------|----|---------|--------------|---------|--|------|
| Calculation of Net Debt:                              | 2016                        |    | 2015    |              | 2015    |  | 2015 |
| Short-Term Debt and Current Portion of Long-Term Debt | \$<br>64.1                  | \$ | 33.8    | \$           | 36.6    |  |      |
| Long-Term Debt (a)                                    | 2,207.7                     |    | 1,960.4 |              | 1,852.6 |  |      |
| Less:   |                             |    |         |              |         |  |      |
| Cash and Cash Equivalents                             | (45.7)                      |    | (81.5)  |              | (54.9)  |  |      |
| Total Net Debt  | \$<br>2,226.1               | \$ | 1,912.7 | \$           | 1,834.3 |  |      |
|   |                             |    |         |              |         |  |      |
| Net Leverage Ratio (Total Net Debt/Adjusted EBITDA)   | 2.89                        |    | 2.58    |              | 2.44    |  |      |

<sup>(a)</sup> Excludes unamortized deferred debt issue costs.

# GRAPHIC PACKAGING HOLDING COMPANY Unaudited Supplemental Data

|                                      |           | Three Months Ended |               |              |  |  |  |  |  |
|--------------------------------------|-----------|--------------------|---------------|--------------|--|--|--|--|--|
|                                      | March 31, | June 30,           | September 30, | December 31, |  |  |  |  |  |
| 2016                                 |           |                    |               |              |  |  |  |  |  |
|                                      |           |                    |               |              |  |  |  |  |  |
| Net Tons Sold (000's)                | 687.0     | 721.9              | 721.6         |              |  |  |  |  |  |
| 2015                                 |           |                    |               |              |  |  |  |  |  |
|                                      |           |                    |               |              |  |  |  |  |  |
| Net Tons Sold (000's) <sup>(a)</sup> | 654.4     | 697.3              | 704.1         | 682.9        |  |  |  |  |  |
|                                      |           |                    |               |              |  |  |  |  |  |

(a) 2015 Net Tons Sold adjusted for the shut down of Jonquière, Québec mill and the kraft paper machine in West Monroe, LA.